

07th November 2025

The General Manager,
Department of Corporate Services
Bombay Stock Exchange Ltd (BSE)

Phiroze Jheejheebhoy Towers,

Dalal Street,

Mumbai - 400 001.

**Scrip Code** - 543308 **ISIN: INE967H01025**  The Manager, Listing Department National Stock Exchange of India Limited,

Exchange Plaza, 5th Floor, Plot No.C/1, 'G' Block, Bandra - Kurla Complex,

Mumbai - 400 051. **Symbol** - KIMS

ISIN: INE967H01025

Dear Sir,

#### **Sub: Investor Presentation**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith the Investor Presentation on unaudited (Standalone & Consolidated) financial results of the Company for the 02<sup>nd</sup> quarter and half-year ended 30<sup>th</sup> September 2025.

The said presentation is being uploaded on the website of the Company i.e., https://www.kimshospitals.com/investors/Disclosures under Regulation 46 of SEBI (LODR) Regulations, 2015/Analysts Calls schedule, PPT & Transcripts/PPT's.

We request you to take this on record.

Thanking you, Yours truly,

#### For Krishna Institute of Medical Sciences Limited

NAGAJAYANT Digitally signed by NAGAJAYANTHI JUTTUR JUTTUR RAGHAVEND RACHAVENDRA DAS 17:21:52 +05'30'

Nagajayanthi J.R

Company Secretary & Compliance Officer

Enclosed: As above





# REAL WEALTH IS GOOD HEALTH

Q2 FY26 UPDATE



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#### **VISION:**

To be the most preferred healthcare services brand by providing affordable care and best clinical outcomes to patients.

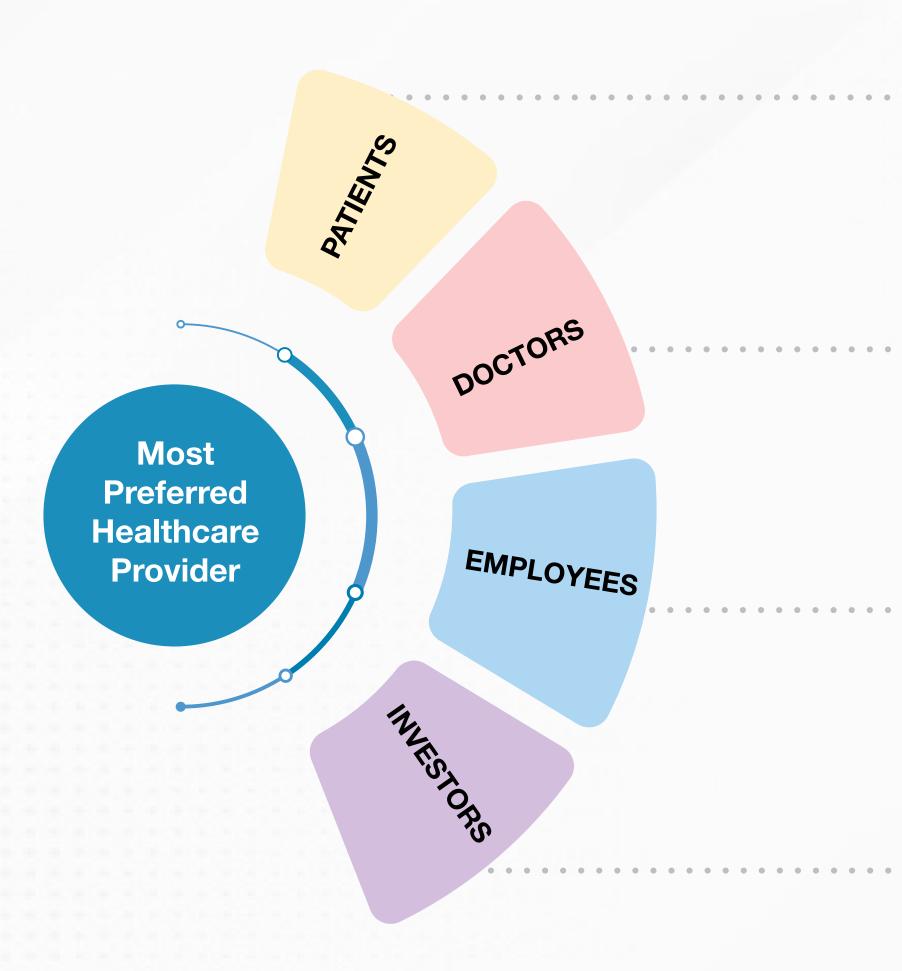
And to be the best place to work for doctors and employees.

#### **OUR MISSION:**

Provide affordable quality care to our patients with patient-centric systems and processes.

Enable clinical outcome-driven excellence by engaging modern medical technology.

Provide a strong impetus for doctors to pursue academics and medical research.



Affordable Quality Care
Best-in-Class Facilities
Patient Centric Systems & Processes

Clinical Outcome Driven Excellence
Latest Medical Technology
Strong Academics & Research Oriented

Enriching Atmosphere
Collaborative Culture
Growth Driven Career Approach

Transparent Governance
Strong Operational Performance
Consistent Growth



# Multi Specialty Care

#### Brain

- Neurology
- Neurosurgery
- Psychiatry
- Neuro Rehabilitation

#### Heart

- Cardiology
- Cardiac Surgery
- Vascular Surgery
- Heart Transplant
- Cardio Rehabilitation

#### Lung

- Pulmonology
- Interventional Pulmonology
- Thoracic surgery
- Lung Transplant

#### ENT

- Ear
- Nose
- Throat
- Head and Neck Surgery

#### Eyes

Ophthalmology

#### **Gastro Intestinal Tract**

- Medical Gastroenterology
- Surgical Gastroenterology
- Hepatobiliary Pancreatic Surgery
- Liver Transplant
- Bariatric Surgery

#### Genito Urinary Tract

- Nephrology
- Urology
- Andrology
- Renal Transplant
- Gynecology
- Urogynecology
- IVF and ART
- Fetal Medicine
- Obstetrics

#### Oncology

- Medical Surgical and Radiation
- BMT and Hematology

#### Bones and Spine

- Orthopedics
- Arthroscopic Surgery
- Spine Surgery
- Ortho Rehabilitation

#### Skin

- Dermatology
- Cosmetology
- Plastic and Reconstructive Surgery

#### Orthodontics

Maxillo Facial Surgery

#### Anaesthesia

- OT Anaesthesia
- Day care Anaesthesia
- Pain Medicine

#### General Specialities

- Internal Medicine
- General Surgery
- Diabetology & Endocrinology

#### Pediatrics

- Pediatrics & Pediatric Sub Specialities
- Neonatology

#### Radiology

- Imaging
- Interventional Radiology

#### Lab Services

- Pathology
- Microbiology
- Biochemistry
- Molecular Biology
- Clinical Hematology

#### Critical Care Services

- ICU
- CTICU
- SICU
- NICU
- PICU
- Neuro ICU
- ECMO ICU
- Post Transplant ICU

#### Hospital Infection Control

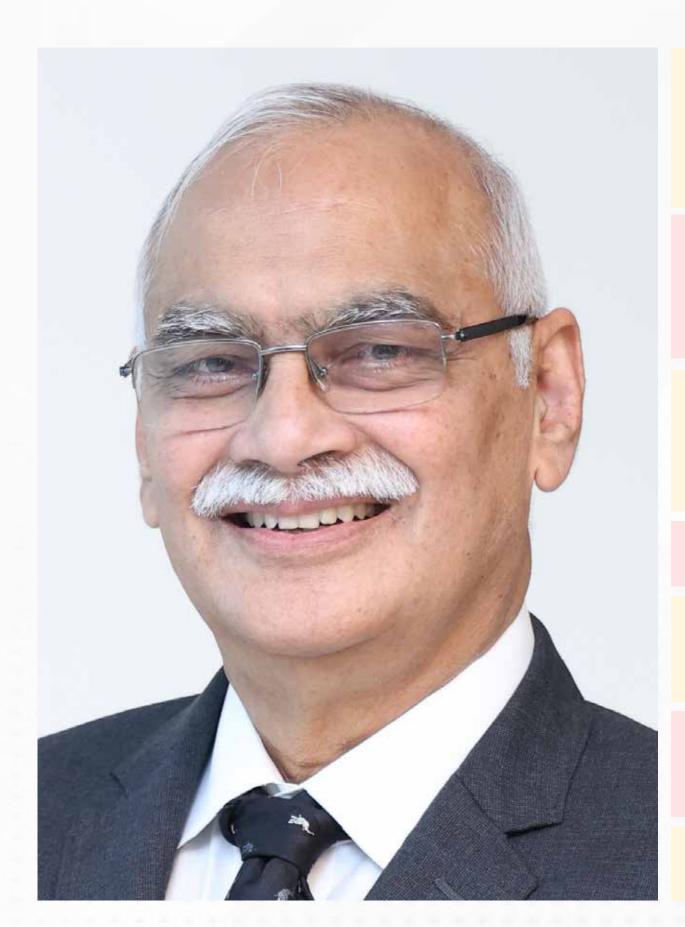
Clinical Infectious Diseases

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## Dr. B. Bhaskar Rao - Visionary Behind KIMS

Chairman & Managing Director



A legend in CT Surgery, Dr. Bollineni Bhaskar Rao (MBBS, MS, DNB (CT Surgery)) is one of the very few Cardio-Thoracic Surgeons in the country, who performed over 30000 surgeries in his career spanning over more than 25 years.

Well known in the medical fraternity for his passion towards his profession, Dr. Rao started his entrepreneurial journey at "Mahavir Cardio Vascular Centre" in Hyderabad with 50 beds and performed heart surgeries at an unimaginable low cost of just Rs. 45,000 only. Dr. Rao never turned away any patient from the hospital for want of money.

The brand "Krishna Institute of Medical Sciences", under Dr. B. Bhaskar Rao's aegis began its journey in 2004 with a 300 bed hospital on par with the then established hospitals of Hyderabad in professional excellence, the state of art technology and infrastructure facilities.

Today KIMS is spread across Telangana, Andhra Pradesh, Maharashtra, Karnataka and Kerala.

Dr. Bhaskar Rao was instrumental in formulating Rajiv Gandhi Aarogyasri scheme, first time launched in Andhra Pradesh in 2007 for providing health care to the poorest of the poor.

This prestigious scheme has won him accolades from all quarters of the country and the world. He was the chief architect of Aarogyashri scheme for both creating it and implementing it successfully.

This well formulated scheme has become so popular that the other States in India have emulated it time and again.



Dr. Abhinay Bollineni joined KIMS Hospitals in 2013 and spent the next couple of years in Hospital Operations before taking charge of Strategy & Marketing for the Group in 2015. He was appointed as the CEO in 2019.

Dr. B. Abhinay completed MBBS from the Deccan Medical College, Hyderabad, in 2010. He was the lone qualified medical practitioner from India to be selected by the office of Hillary Clinton in 2011, where he participated in the 'International Visitor Leadership Program on Oncology: Research, Prevention and Treatment' held by the US Department of State

He was named in Business World's "BW 40 Under 40" list in 2019.

Under his stewardship, KIMS Hospitals got successfully listed on the Stock Exchanges in India in 2021.

Dr. Abhinay is passionate about using technology to enhance patient experience and clinical care. Towards this, he has spearheaded vital initiatives such as Financial counseling tool which uses AI to help patients with surgery costings among many others



# Board of Directors



Dr. Bhaskara Rao Bollineni Chairman & Managing Director



Dr. Abhinay Bollineni Chief Executive Officer



Mrs. Anitha Dandamudi Whole-time Director



Mr. Saumen Chakraborty
Independent Director,
Chairman (Audit Committee)



Mr. Adwik Bollineni Non-Executive & Non-Independent Director



Mr. Venkata Ramudu Jasthi Independent Director



Mrs. Y. Prameela Rani Independent Director Chairman (Stakeholders' Relationship Committee)



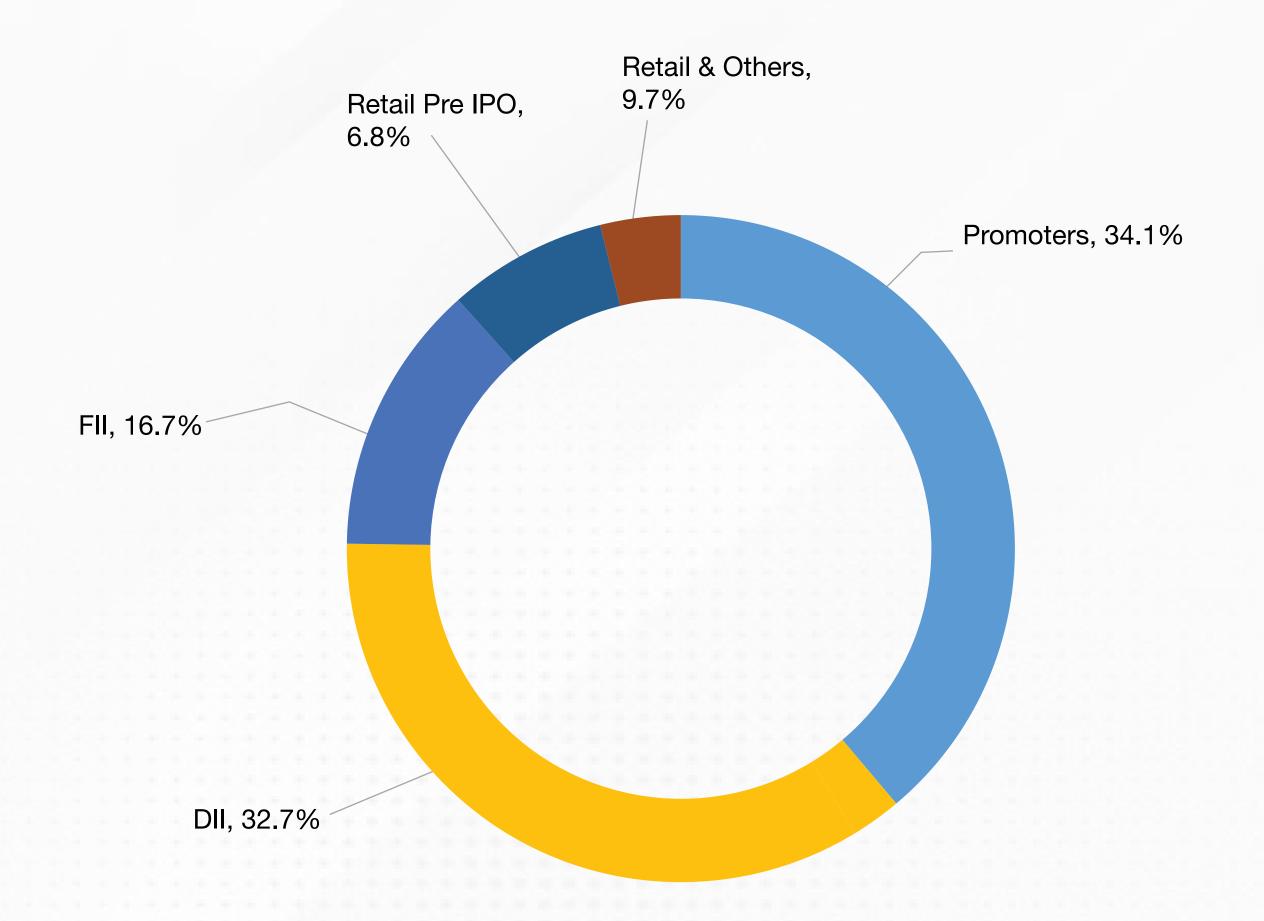
Mr. Ratna Kishore Kaza
Independent Director
Chairman (Nomination &
Remuneration Committee)



Mr. Suresh Natwarlal Patel Independent Director



# Shareholding Pattern - As on 30<sup>th</sup> September, 2025



#### Top Share Holders - DII's & FII's

Share Holder	No of Shares	Share Holding %	Category
Promoter	13,64,89,330	34.1%	
ODI ME	0.00.07.704	0.00/	DII
SBI MF	2,38,37,761	6.0%	DII
Axis MF	2,10,61,205	5.3%	DII
HDFC MF	1,72,57,208	4.3%	DII
Kotak Fund	1,21,55,327	3.0%	DII
Nomura	1,17,26,860	2.9%	FII
SBI Insurance	1,02,49,333	2.6%	DII
Vanguard Equity Funds	92,05,275	2.3%	FII
Lilac Investments Limited	78,50,000	2.0%	DII
Amansa Holdings Private Limited	77,04,880	1.9%	FII
Invesco MF	73,16,746	1.8%	DII



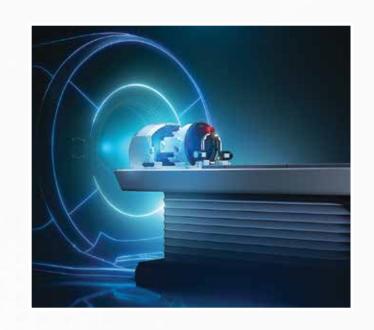
# Modern Medical Technology



#### 4-Arm HD da Vinci Robotic Surgical System

Facilitates complex surgeries that are virtually scarless.

New Robots procured for Secunderabad, Kondapur, Nagpur & Kannur.



### MrGFUS Focussed Ultrasound

Revolutionary Knifeless Brain procedure for treating tremors.

Proven to reduce Tremors severity and improve quality of life for Parkinson's & Essential Tremors Patients.



#### **Tulsa-Pro System**

A non- invasive procedure that uses real-time MRI guidance to precisely deliver thermal ablation for treating BPH (Benign Prostatic Hyperplasia) and prostate cancer, preserving surrounding healthy tissue.



### Mako Robotic for Knee Replacement

Produces minimal blood loss and a smaller scar. Helps preserve healthy bone and soft tissue. Results in less post-operative pain than manual techniques.



#### **ESWL Dornier**

It offers powerful imaging, maximized energy, and enhanced efficiency.

It allows for better diagnosis, better treatment, and better patient follow-up at no additional radiation risk.



#### **Gamma Knife**

A non-invasive radiosurgery procedure that uses focused beams of gamma radiation with real-time imaging to precisely treat brain tumors, vascular malformations, and functional brain disorders - without a surgical incision.

#### **Other Key Equipments**

- O-Arm Scanner Spy Glass Fibroscan Novalis Tx Linear Accelerator Cuvis Ortho Robo EBUS STEALTH STATION S8
- IMPELLA EVIS X1 Endoscopy System 4-Arm HD da Vinci Robotic Surgical System

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- First in Asia in to do Trans catheter Tricuspid Valve replacement procedure done in 2018
- Largest Joint replacement program in South Asia.
- One of the largest neuroscience programs for epilepsy among private hospitals in the country
- Largest ECMO program (18 machines) in the country.
- First hospital in Hyderabad to use an ECMO machine in 2013.
- First hospital in Hyderabad to do a Neonatal ECMO
- First in India to do TOF repair using CorMatrix patch for pulmonary valve reconstruction in 2017
- First in the country to do
  Robotic spleen preserving distal
  pancreatectomy

- India's first COVID Double Lung transplant done in 2020
- India's first Breathing Lung transplant done in 2021
- First hospital in South India to introduce Da Vinci Robotic System
- The first hospital in Andhra Pradesh and Telangana to have been Green OT certified in 2016
- First hospital in India to perform Arch Repair in Neonates and infants without TCA
- First Hospital in South India to do Total Skin Electron Beam Radiation therapy in 2018
- Number 1 player in Organ transplantation speciality (Heart, Lung, Liver and Kidney)\*

- Number 1 in Nephrology treatments in Andhra Pradesh\*
- Number 1 in Neurosurgery & Poly trauma treatments in Andhra Pradesh\*
- Number 1 in Cardio related surgeries and treatments programs in Andhra Pradesh \*
- Number 1 in Urology (Genito-Urinary) surgeries performed in Andhra Pradesh\*





Ranked No. 1 Hospital by Times of India, Hyderabad



American Accreditation Commission International (AACI) Accredited



Pharmacie De Qualite (PDQ) Certification Overall PDQ Evaluation Performance Score - 98% Grading - PLATINUM



'Best Patient Friendly Hospital' AHPI Health Care Excellence Award (2017)



NABH Digital Standards Accreditation received for Kondapur



'Best Hospital to Work For' AHPI Global Conclave Award (2019)



2<sup>nd</sup> Best Hospital in Hyderabad (2021 & 2022)



20th National Award for Excellence in Energy Management Award 2019

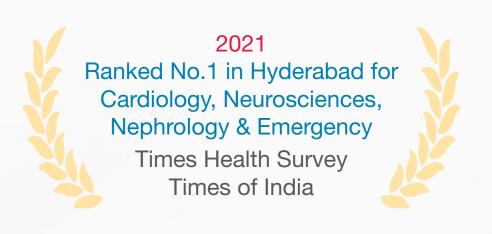


National Quality Excellence Awards 2019 for Best Super Specialty Hospital in Telangana



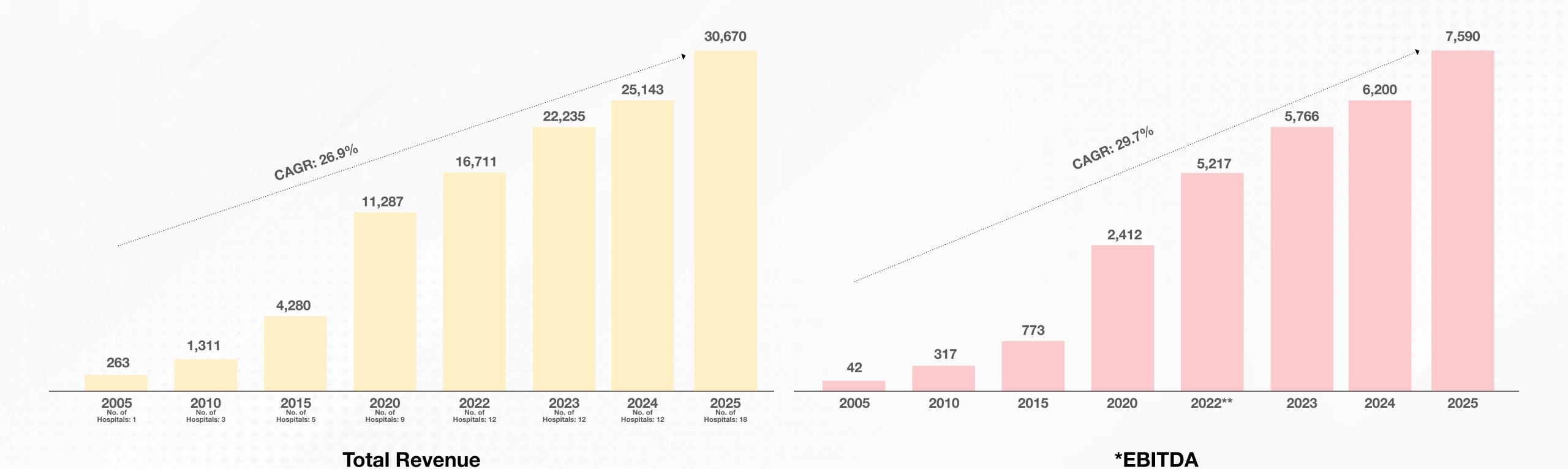
2019 KIMS Sec. Best Super-Specialty Hospital in Telangana National Quality **Excellence Awards** 







# Consistent Performer over 2 decades (Rupees in Millions)

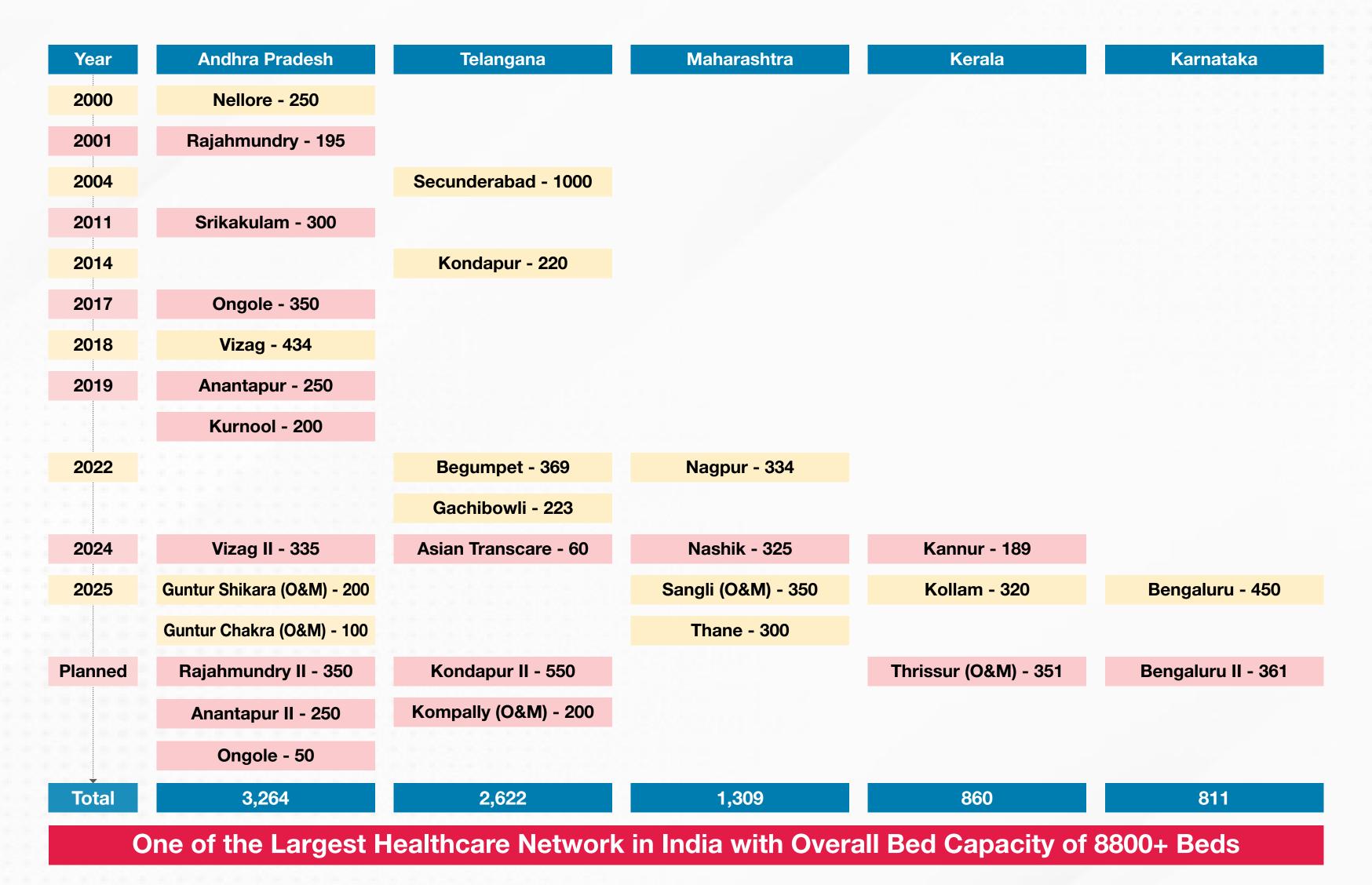


<sup>1) \*</sup>EBITDA before IND AS and other income

<sup>2) \*\*</sup>FY22 EBITDA includes share of profit from JV (Sunshine)



# KIMS Journey: From Regional Leader to National Healthcare Roadmap





# KIMS Journey: Strategic Levers for Future Growth

Sustained Performance Driving **Long Term** Growth

#### **Consistent Growth Over Two Decades**

Achieved 27%+ CAGR in Revenue and 30% CAGR in EBITDA, reflecting sustained operational excellence and strategic expansion.

Delivering high-quality care through affordable healthcare models, advanced transplant programs, and cutting-edge medical technology.

Recent Acquisition: Successfully turned around EBITDA from single-digit to doubledigit % post-integration, reflecting operational and financial improvement.

Strategic Doctor Partnerships: Building long-term alignment through equity participation, fostering ownership, retention, and clinical excellence.

Regional Market Leadership Strategy: Focused expansion to establish dominant presence in target geographies and accelerate new business growth.

Demonstrated Investor Value Creation: Delivered consistent stock performance since listing, reflecting strong fundamentals and strategic growth.

These Strategic levers underpin the next phase of expansion

Adding 2100+ Beds through Green Field Projects & O&M Opportunities



Q2 FY26 Updates

# Financial & Operational Highlights - 1/2

(Rupees in Millions

### FINANCIAL HIGHLIGHTS

#### **Q2 FY26 Consolidated**

- Total Revenue of INR 9,649 Mns, a growth of 23.3% on YoY and 9.8% on QoQ basis.
- EBITDA of INR 2,082 Mns, a degrowth of 6.7% on YoY and a growth of 4.3% on QoQ basis.
- EBITDA Margin at 21.6% vs 28.5% in Q2 FY25 and 22.7% in Q1 FY26.
- PAT at INR 720 Mns in Q2 FY26 against INR 1,207 Mns and INR 850 Mns in Q2 FY25 and Q1 FY26 respectively.
- Consolidated EPS for Q2 FY26 of INR 1.67, a degrowth of 37.7% on YoY basis and 14.7% on QoQ basis respectively.
- Consolidated Key Financials figures are as follows (Rs in Mns):

Doublesslave		Consoldiated - Q2 FY26 Results									
Particulars	Q2 FY26	Q1 FY26	Q2 FY25	QoQ	YoY						
Total Income	9,649	8,787	7,823	9.8%	23.3%						
Less : Other Income	42	71	50								
Revenue from Operations	9,607	8,716	7,773	10.2%	23.6%						
PBT*	968	1,137	1,622	-14.9%	-40.3%						
Add : Interest	450	326	199								
Add : Depreciation	661	534	410								
Less: Gain or loss on fair valuation of Call option	-3	-	-								
Reported EBITDA (Incl. other income) as per Financials	2,082	1,997	2,231	4.3%	-6.7%						
Less : Other Income	42	71	50								
Less : INDAS	75	59	34								
EBITDA Pre INDAS & Excl. Other Income	1,965	1,867	2,147	5.3%	-8.5%						
EBITDA % to Revenue from Operations	20.5%	21.4%	27.6%								

<sup>\*</sup> PBT inclusive of loss on fair valuation in Q2FY26

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# KIMS Financial & Operational Highlights - 2/2

#### **OPERATIONAL HIGHLIGHTS**

#### **Q2 FY 26 Consolidated**

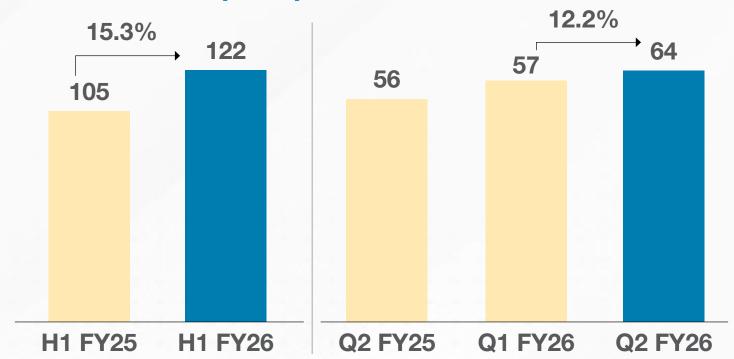
- ARPOB grew by 9.8% and a degrew by 2.3% on YoY and QoQ basis respectively.
- ARPP grew by 7.3% and a degrew by 1.6% on YoY and QoQ basis respectively.

Doubioulous	Consoldiated - Q2 FY26 Results										
Particulars	Q2 FY26	Q1 FY26	Q2 FY25	QoQ	YoY						
IP Volume	64,288	57,275	55,741	12.2%	15.3%						
OP Volume	5,92,725	5,02,492	4,73,989	18.0%	25.1%						
ARPOB (Rs)	42,016	43,011	38,263	-2.3%	9.8%						
ARPP (Rs)	1,50,624	1,53,094	1,40,316	-1.6%	7.3%						

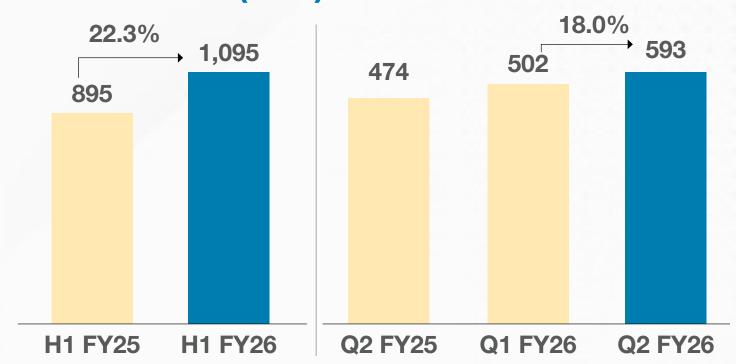


# KIMS Group Operating Performance

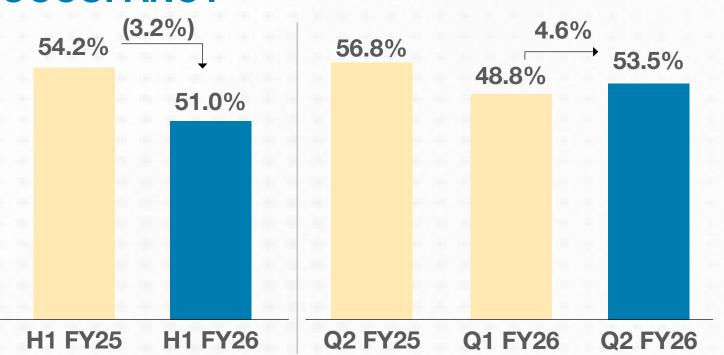
#### IP VOLUME ('000)



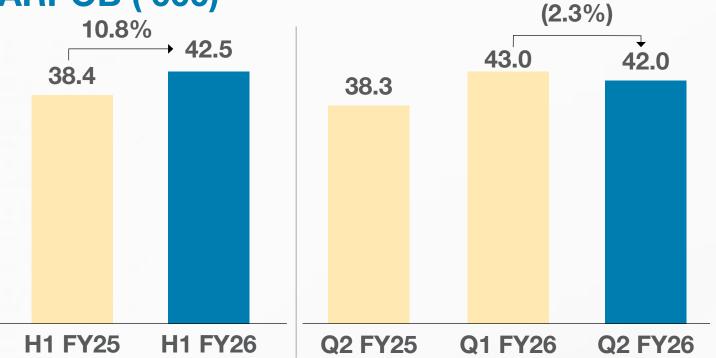
#### OP VOLUME ('000)



#### **OCCUPANCY\***



#### **ARPOB** ('000)





# Group Operating and Financial Performance

Particulars	FY24	FY25	H1 FY25	H1 FY26	Q2 FY25	Q1 FY26	Q2 FY26
Bed Capacity#	3,975	5,179	4,610	6,114	4,610	5,499	6,114
Operational Beds	3,503	4,492	4,038	4,695	4,038	4,612	4,695
Census Beds	2,989	3,924	3,524	3,883	3,524	4,044	3,883
Non Census Beds	514	568	514	812	514	568	812
Occupied Beds	2,148	2,248	2,188	2,394	2,292	2,252	2,510
Occupancy***	61.3%	50.1%	54.2%	51.0%	56.8%	48.8%	53.5%
IP volume	1,91,167	2,13,346	1,05,415	1,21,563	55,741	57,275	64,288
OP volume	16,07,563	18,34,312	8,95,356	10,95,217	4,73,989	5,02,492	5,92,725
ARPOB(Rs.)	31,916	39,158	38,355	42,483	38,263	43,011	42,016
ARPP(Rs.)	1,31,232	1,43,293	1,39,884	1,51,788	1,40,316	1,53,094	1,50,624
ALOS	4.11	3.66	3.65	3.57	3.67	3.56	3.58
Total Revenue (Rs.in Mn) **	25,143	30,670	14,753	18,436	7,823	8,787	9,649
EBITDA (Rs.in Mn) **	6,533	8,148	4,071	4,079	2,231	1,997	2,082
EBITDA % to Total Revenue	26.0%	26.6%	27.6%	22.1%	28.5%	22.7%	21.6%
PBT* (Rs. in Mn)	4,595	5,581	2,893	2,105	1,622	1,137	968
PAT* (Rs. in Mn)	3,359	4,148	2,159	1,570	1,207	850	720

<sup>1) \*</sup>PBT & PAT includes fair value gain or loss on fair valuation of call option in Q4FY25 and Q2FY26

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<sup>2) \*\*</sup>EBITDA is net off non recurring expenses of 67 Mn in Q4FY25

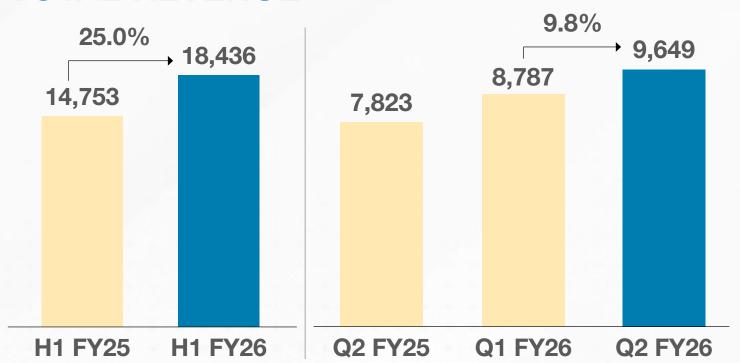
<sup>3) \*\*\*</sup>Occupancy (Occupied Beds/Operational Beds)

<sup>4) \*</sup>Thane - 300 beds, Kondapur - 20 beds added in Q1FY26 and Bengaluru (Mahadevapura) - 450 beds, Srikakulam - 100 beds, Sunshine - 65 beds added in Q2FY26

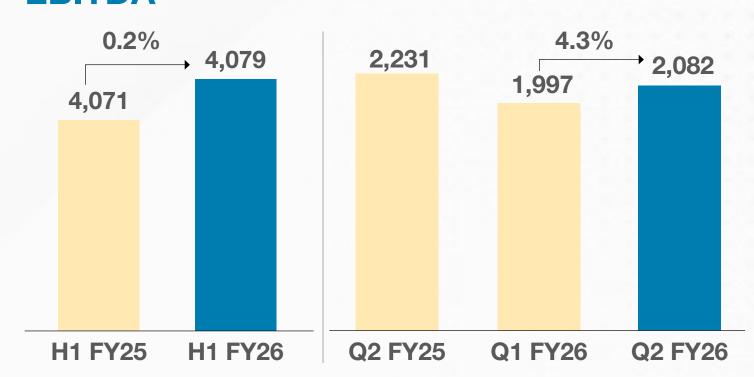


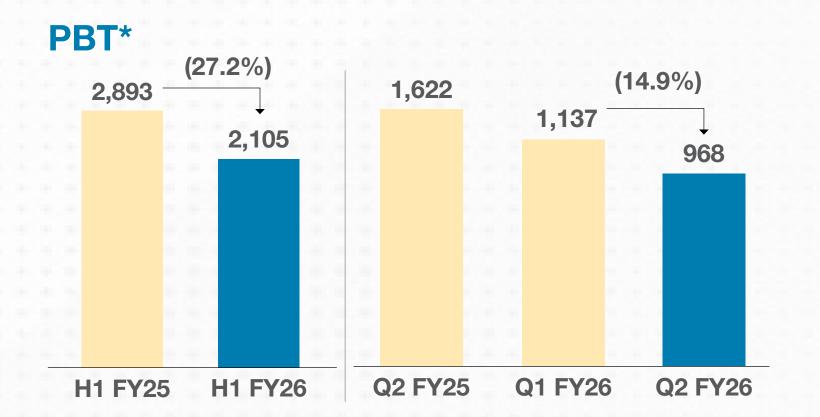
# KIMS HOSPITALS™ Group Financial Performance (Rupees in Millions)

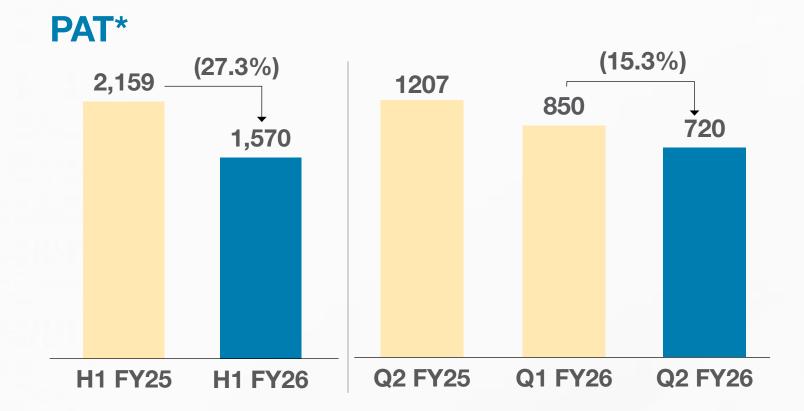
#### **TOTAL REVENUE**



#### **EBITDA**









# CKIMS Operational and Financial Performance - 1/2

Particulars				Telangana						Ar	ndhra Prades	h		
	FY24	FY25	H1 FY25	H1 FY26	Q2 FY25	Q1 FY26	Q2 FY26	FY24	FY25	H1 FY25	H1FY26	Q2 FY25	Q1 FY26	Q2 FY26
Bed Capacity	1727	1797	1737	1882	1737	1817	1882	1914	2214	2214	2314	2214	2214	2314
Operational Beds	1612	1682	1622	1694	1622	1702	1694	1641	1806	1841	1813	1841	1806	1813
Census Beds	1324	1394	1334	1400	1334	1414	1400	1470	1641	1670	1626	1670	1641	1626
Non Census Beds	288	288	288	294	288	288	294	171	165	171	187	171	165	187
Occupied Beds	849	854	845	898	891	844	952	1,154	1,092	1,158	1,044	1,204	1,023	1,064
Occupancy*	52.6%	50.8%	52.1%	53.0%	54.9%	49.6%	56.2%	70.3%	60.5%	62.9%	57.6%	65.4%	56.6%	58.7%
IP volume	82,831	91,159	46,570	47,395	24,432	22,876	24,519	93,572	99,266	50,301	52,617	26,807	25,289	27,328
OP volume	8,05,920	9,01,117	4,56,815	4,72,839	2,40,111	2,30,258	2,42,581	6,70,011	7,22,487	3,65,956	3,86,411	1,95,793	1,73,629	2,12,782
ARPOB(Rs.)	53,246	63,650	62,940	67,465	62,631	69,824	65,396	15,996	21,130	19,909	24,300	20,028	24,069	24,519
ARPP(Rs.)	1,99,652	2,15,676	2,08,870	2,34,023	2,10,177	2,34,464	2,33,611	72,198	81,416	77,597	88,200	77,962	88,576	87,852
ALOS	3.75	3.39	3.32	3.47	3.36	3.36	3.57	4.51	3.85	3.90	3.63	3.89	3.68	3.58
Total Revenue (Rs.in Mn)	16,572.0	19,710.8	9,718.3	11,015.8	5,129.6	5,366.9	5,648.9	6,774.5	8,108.2	3,911.3	4,677.4	2,092.9	2,247.6	2,429.8
EBITDA (Rs.in Mn)	4,777.5	6,062.4	2,907.4	3,341.0	1,592.4	1,587.4	1,753.6	1,505.7	1,962.0	972.3	1,170.6	537.4	498.4	672.2
EBITDA % to Total Revenue	28.8%	30.8%	29.9%	30.3%	31.0%	29.6%	31.0%	22.2%	24.2%	24.9%	25.0%	25.7%	22.2%	27.7%

<sup>1)</sup> Intercompany eliminations and dormant units are adjusted in Telangana

<sup>2)</sup> Telangana - Secunderabad, Kondapur, Gachibowli, Begumpet, MIPPL, Asian Transcare

<sup>3)</sup> Andhra Pradesh - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool

<sup>4) \*</sup>Occupancy (Occupied Beds/Operational Beds)



# CKIMS Operational and Financial Performance - 2/2

Particulars			ı	Maharashtra				Kerala Karnataka					Group							
T di liodidio	FY24	FY25	H1 FY25	H1FY26	Q2 FY25	Q1 FY26	Q2 FY26	FY25	H1FY26	Q1 FY26	Q2 FY26	H1 FY26	Q2 FY26	FY24	FY25	H1FY25	H1FY26	Q2 FY25	Q1 FY26	Q2 FY26
Bed Capacity	334	659	659	959	659	959	959	509	509	509	509	450	450	3975	5179	4610	6114	4610	5499	6114
Operational Beds	250	630	575	637	575	730	637	374	401	374	401	150	150	3503	4492	4038	4695	4038	4612	4695
Census Beds	195	545	520	442	520	645	442	344	321	344	321	94	94	2989	3924	3524	3883	3524	4044	3883
Non Census Beds	55	85	55	195	55	85	195	30	80	30	80	56	56	514	568	514	812	514	568	812
Occupied Beds	145	208	185	293	196	257	314	94	148	128	169	10	10	2,148	2,248	2,188	2,394	2,292	2,252	2,510
Occupancy*	58.0%	33.0%	32.2%	46.0%	34.2%	35.2%	49.3%	25.2%	37.0%	34.2%	42.1%	6.9%	6.9%	61.3%	50.1%	54.2%	51.0%	56.8%	48.8%	53.5%
IP volume	14,764	17,887	8,544	13,060	4,502	5,508	7,552	5,034	8,331	3,602	4,729	160	160	1,91,167	2,13,346	1,05,415	1,21,563	55,741	57,275	64,288
OP volume	1,31,632	1,40,401	72,585	1,30,472	38,085	52,082	78,390	70,307	1,02,992	46,523	56,469	2,503	2,503	16,07,563	18,34,312	8,95,356	10,95,217	4,73,989	5,02,492	5,92,725
ARPOB(Rs.)	33,782	32,052	32,945	37,753	33,011	37,016	38,323	29,885	27,880	29,017	27,027	51,640	51,640	31,916	39,158	38,355	42,483	38,263	43,011	42,016
ARPP(Rs.)	1,21,517	1,31,299	1,30,561	1,48,222	1,32,475	1,50,231	1,46,759	95,308	90,852	93,666	88,708	1,67,480	1,67,480	1,31,232	1,43,293	1,39,884	1,51,788	1,40,316	1,53,094	1,50,624
ALOS	3.60	4.10	3.96	3.93	4.01	4.06	3.83	3.19	3.26	3.23	3.28	3.24	3.24	4.11	3.66	3.65	3.57	3.67	3.56	3.58
Total Revenue (Rs.in Mn)	1,796.5	2,365.0	1,123.5	1,949.5	600.7	831.7	1,117.8	486.1	765.5	340.8	424.6	27.9	27.9	25,143.0	30,670.0	14,753.1	18,436.1	7,823.2	8,787.0	9,649.0
EBITDA (Rs.in Mn)	249.9	220.6	191.3	-161.0	101.1	-65.1	-95.8	-97.0	-16.6	-23.5	6.9	-254.6	-254.6	6,533.0	8,148.0	4,071.0	4,079.4	2,230.9	1,997.1	2,082.2
EBITDA % to Total Revenue	13.9%	9.3%	17.0%	-8.3%	16.8%	-7.8%	-8.6%	-20.0%	-2.2%	-6.9%	1.6%	-913.8%	-913.8%	26.0%	26.6%	27.6%	22.1%	28.5%	22.7%	21.6%

<sup>1)</sup> Maharashtra - Nagpur & Nashik, Thane

<sup>2)</sup> Kerala - Kannur & Kollam

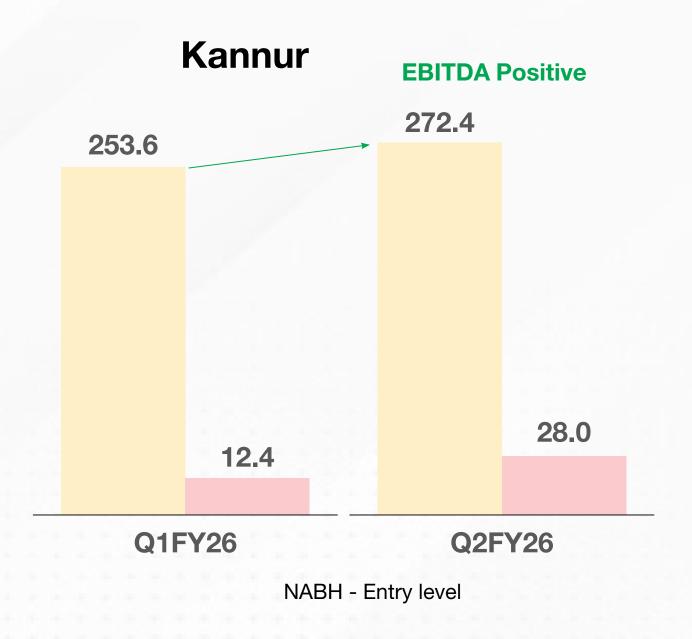
<sup>3)</sup> Karnataka - Bengaluru (Mahadevapura)

<sup>4)</sup> EBITDA is net off non recurring expenses of 67 Mn in Q4FY25 in Kerala

<sup>5) \*</sup>Occupancy (Occupied Beds/Operational Beds)



# Ramp-up of Kerala Units (Rupees in Millions)



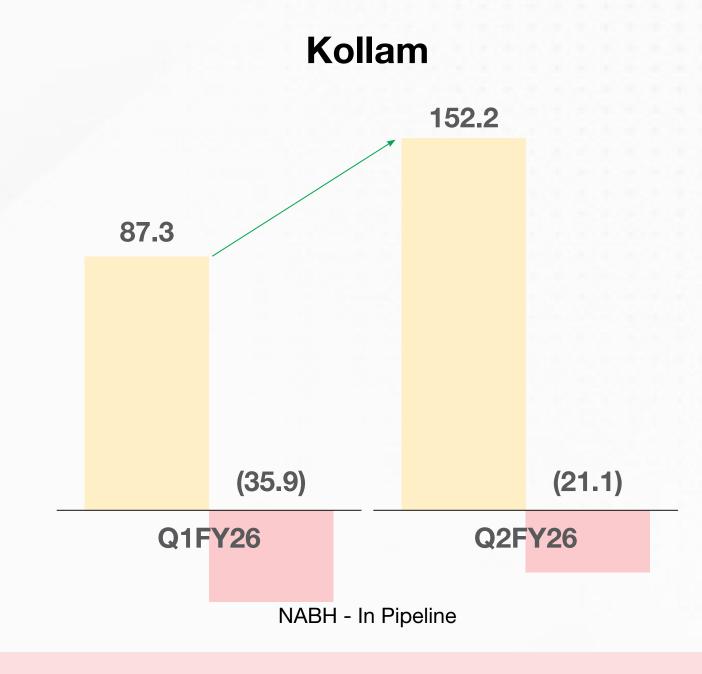
Clinical Talent Expansion: Onboarded senior specialists in high-revenue departments - Cardiology, Neurosurgery, Orthopedics, and General Surgery.

Advanced Surgical Capabilities: Introduced robotic surgery, boosting procedural volumes in Urology and General Surgery.

Pharmacy Revamp: Upgraded outpatient pharmacy operations, reducing patient wait times and enhancing satisfaction scores.

Community Outreach: Launched Panchayat-led engagement programs to penetrate underserved catchment areas.

Cardiology Infrastructure Upgrade: Installed Rota and IVUS systems, enabling management of complex cardiac interventions.



**Emergency & Critical Care Upgrade:** Commissioned a 24x7 fully equipped unit with specialist consultants, improving high-risk case management and referral inflow.

**Biomedical Investments:** Deployed advanced equipment including USG, ventilators, and digital X-rays to elevate diagnostic precision and patient care.

**Facility Modernization:** Completed Phase 1 interior revamp across 150 beds, enhancing patient comfort and clinical ambience.

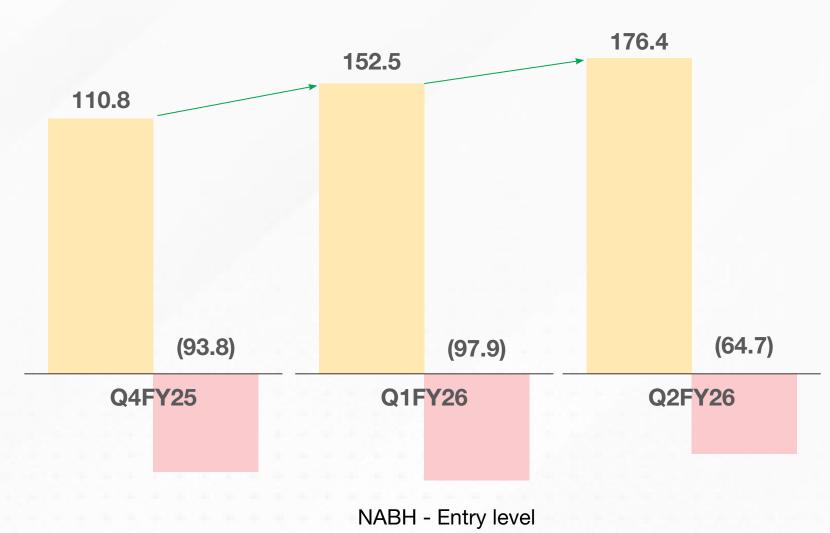
Clinical Capacity Expansion: Strengthened medical team with multi-specialty recruitment, scaling doctor count from 25 to 60.

Community Engagement: Rolled out targeted outreach programs involving civic leaders to boost brand visibility and local connect.



### Ramp-up of Maharashtra Units (Rupees in Millions)





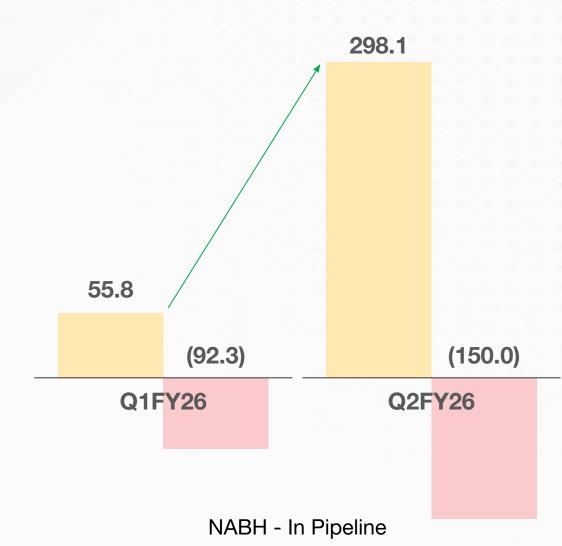
**Tertiary Care Expansion:** Launch advanced specialties - Paediatric Cardiac Surgery, ECMO, and Liver Transplant - positioning Nashik as a high-end tertiary and transplant centre for North Maharashtra.

**Peripheral Drainage Strengthening:** Expanded regional reach by initiating 7–8 peripheral OPDs; plan to scale up to 20 OPDs this quarter to strengthen patient inflow from surrounding districts.

Corporate & Government Empanelment's: Increased OPD and IPD footfall through corporate tie-ups, ensuring a strong institutional referral base.

**Insurance & TPA Network Expansion:** Insurance empanelments are currently in progress.

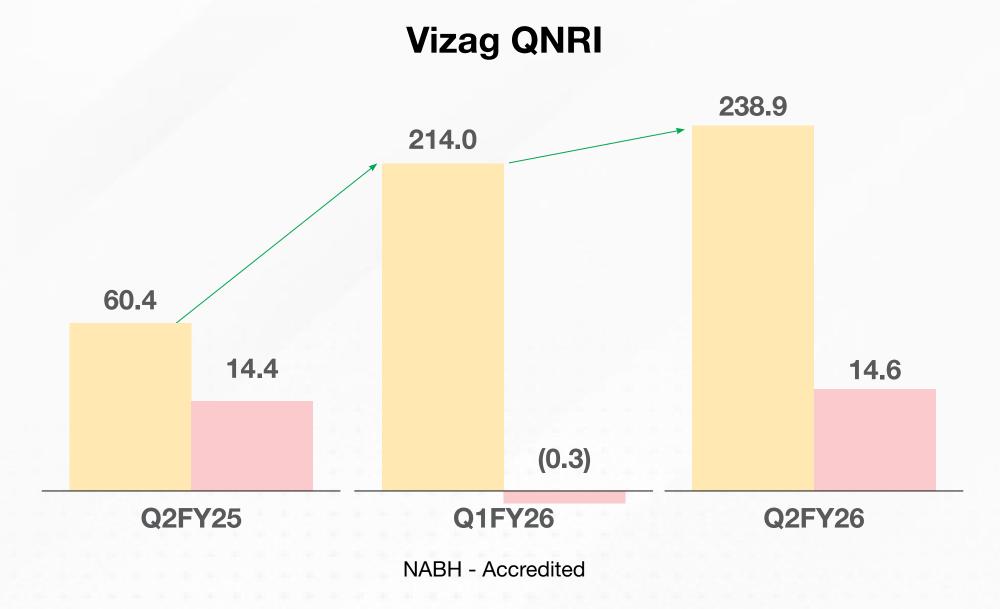
#### **Thane**



- 300-bed quaternary care hospital in the heart of Thane with ~3.5 lakh sq. ft. built-up area.
- Equipped with advanced technologies LINAC, Da Vinci Xi Robot, 3T MRI, PET & SPECT CT, HIPEC, 3D Mammography, and 2 Cath Labs (many firsts in Thane).
- Comprehensive specialty coverage across Cardiac, Neuro, Gastro, Oncology, Orthopaedics, and Mother & Child care.
- On boarding of 90% of the consultants are completed and is expected to break-even in next 2 months.
- Full-scale Transplant Program (Liver & Kidney) and NABH accreditation is in progress for Unit.



## Ramp-up of AP & Karnataka Units (Rupees in Millions)

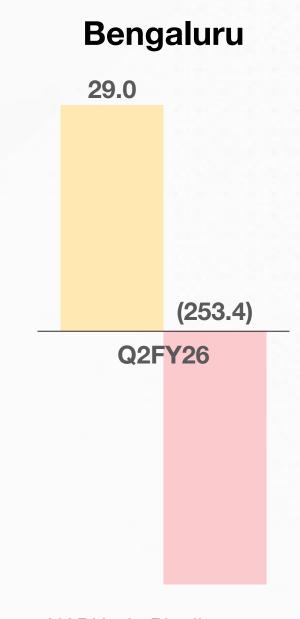


**Advanced Clinical Installations:** Commissioned high-end facilities including Abdomen Robo, Bi-plane Cathlab, IVF & Cosmetology Centres, Endo/Broncho Suites, Transplant Unit, and Premium ICUs.

**Ongoing Technology Upgrades:** LINAC, PET CT, Pediatric ICU, Modular OTs, Delivery Suites, and CSSD under active enhancement to elevate tertiary care capabilities.

**Facility Modernization:** Completed renovation of OPD blocks, Emergency, Dialysis wing, Operation Theatres, and Lab—improving patient experience and throughput.

Clinical Talent Strengthening: Key specialists onboarded across Cardiology, Neuro, Gastro, Renal, Ortho & Pulmonology; Oncology and Pediatric recruitment is in progress.



NABH - In Pipeline

Strategic capacity expansion targeting 811 total operational beds across both KIMS Mahadevapura (450 beds) and KIMS PES (361 beds).

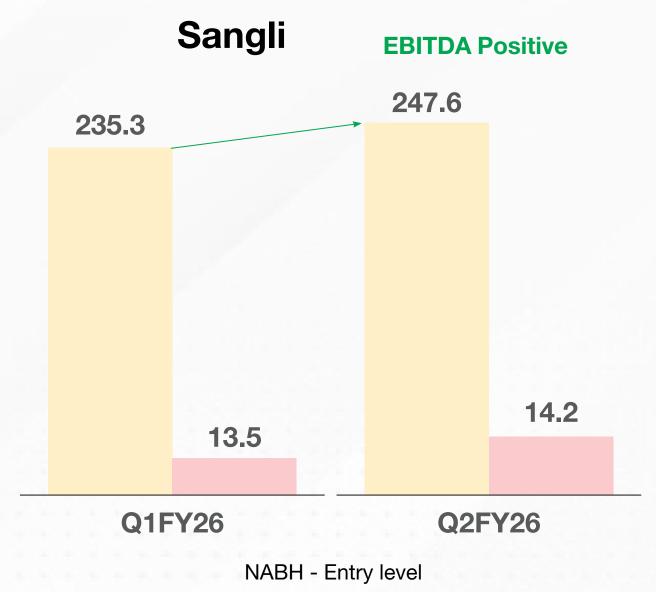
The new 361-bed KIMS PES facility is scheduled to commence phased operations starting in November 2025.

Clinical services are focused on high-acuity procedures, evidenced by securing Liver and Kidney Transplant licenses with the Heart and Lung license anticipated near future (One Kidney Transplant Completed).

Consultants onboarding is underway and expected to break-even in next 2 months.



## Ramp-up of O&M Units (Rupees in Millions)



**Consultant Model Optimization:** Transitioned FFS consultants to full-time consultants, enhancing revenue stability and clinical ownership.

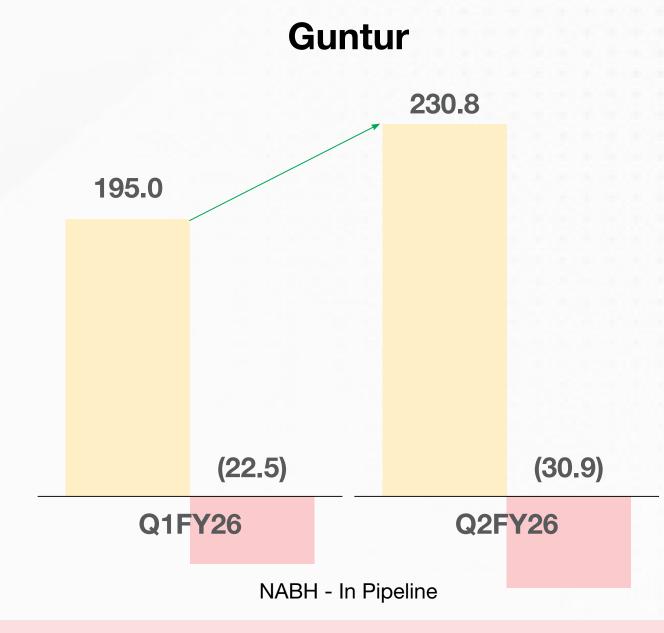
Clinical Talent Deepening: Recruited FT clinicians in Cardiology, Neurosurgery, and Joint Replacements; expanded teams in Neurosciences, Nephrology, and Pulmonology.

Critical Care Strengthening: Enhanced ICU capabilities and initiated peripheral ICU tie-ups to improve high-acuity case management.

**Transplant Program Activation:** Launched renal transplant and bone marrow transplant (BMT) services, expanding quaternary care offerings.

Centre of Excellence in Trauma: KIMS UAIMS being developed as a flagship trauma care center with multi-disciplinary readiness.

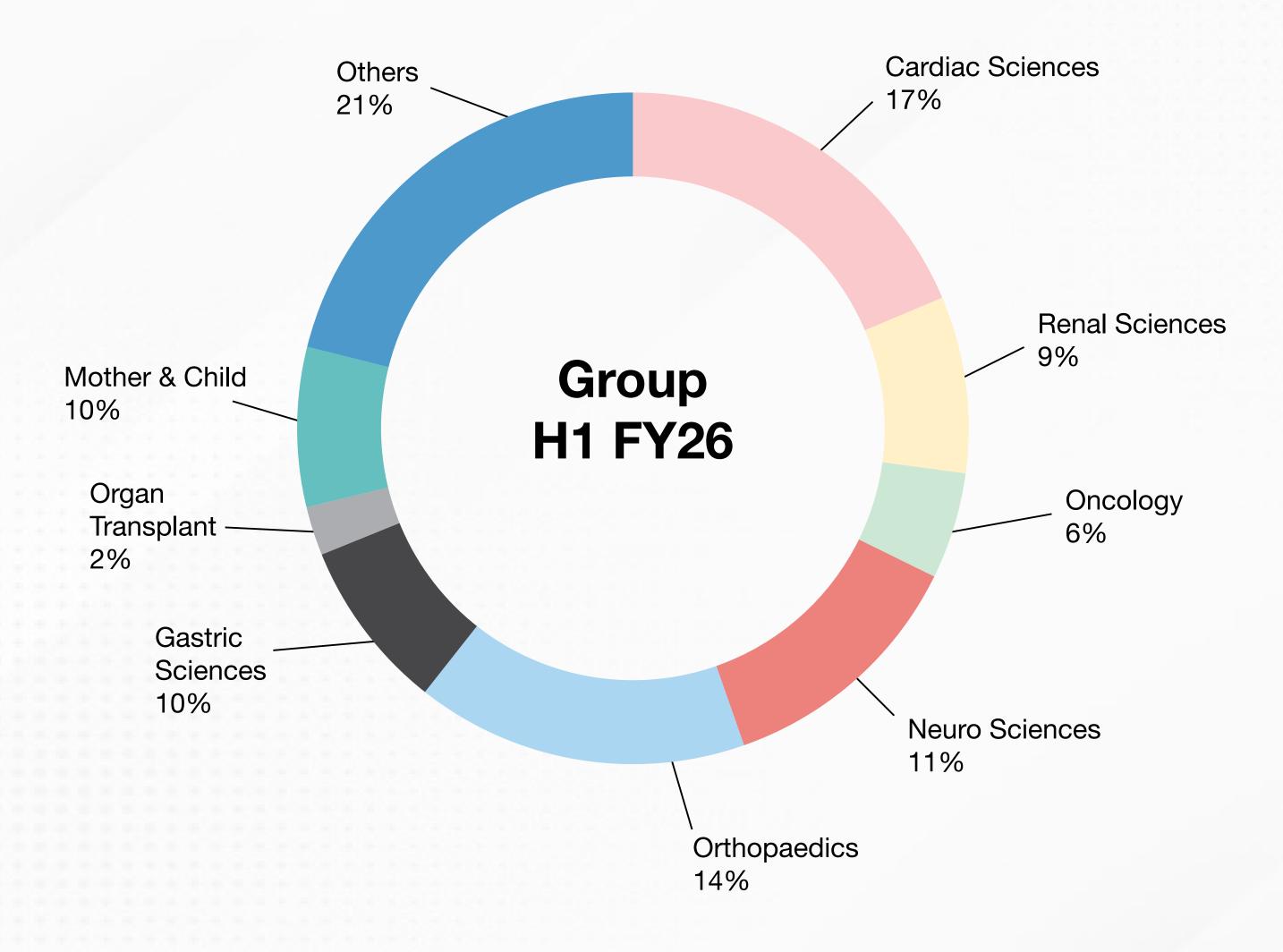
Cancer Care Leadership: state-of-the-art integrated oncology program is in progress, positioning KIMS as a regional cancer care hub.

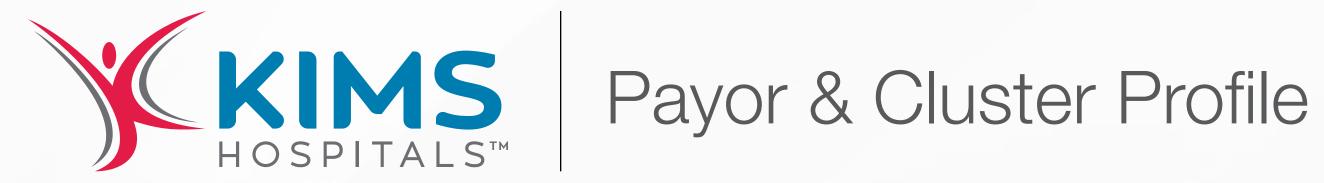


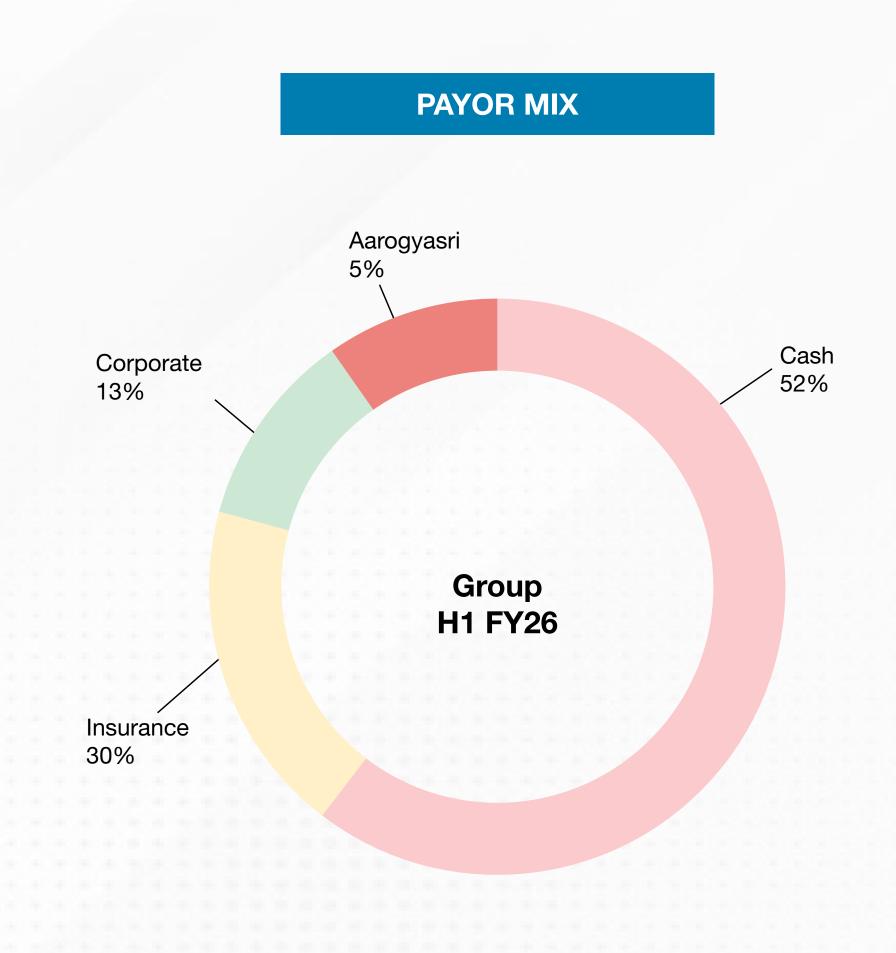
- 200-bed facility ramped up to ~50% occupancy within first 6 months of launch.
- Cash and Insurance-focused model.
- Top-tier clinical talent onboarded across Cardiac, Neuro, Gastro, and Mother & Child specialties.
- Transplant programs (Liver & Kidney) initiated within 8 months of operations.
- Digital-first market approach in Guntur driving strong lead generation and OP growth.
- Introduced Guntur's first IVUS system and C-Plex machine for complex case management.

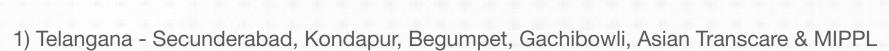
Revenue and EBITDA are as per management accounts.





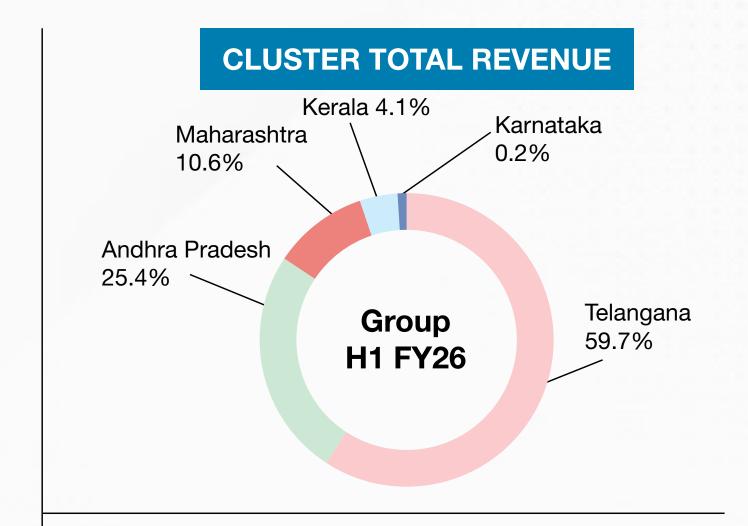


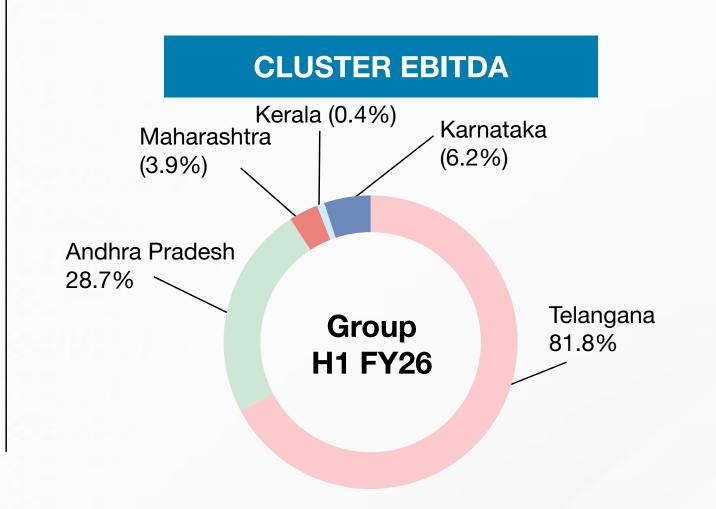




<sup>2)</sup> Andhra Pradesh - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam (Icon & QNRI), Anantapur and Kurnool

5) Karnataka - Bengaluru (Mahadevapura)





<sup>3)</sup> Maharashtra - Nagpur, Nashik & Thane

<sup>4)</sup> Kerala - Kannur & Kollam



### Key Achievements in Q2 FY26



### Sister donates stem cells to save brother's life at KIMS Cuddles

#### METRO INDIA NEWS | HYDERABAD

As Raksha Bandhan nears, a festival celebrating sibling bonds, a touching story from KIMS Cuddles Hospital in Kondapur highlights that love knows no bounds. A 10-yearold girl from Warangal went beyond the traditional rakhi to give her 11-year-old brother the ultimate gift-life.

The boy was diagnosed with severe aplastic anaemia, a rare and life-threatening condition where the bone marrow fails to produce sufficient blood cells. Upon admission, he had dangerously low hae- and medical expertise, the bo moglobin, platelets, and neu- has now been discharged an trophils, according to Dr. is on his way to full recovery.

Chandana Mareddy, Consul tant Paediatric Haematologis and Bone Marrow Transplan Specialist.

With stem cell therap being his only hope, doctor requested a donor from withi the family. Without hesitation his younger sister bravely vol unteered. Her stem cells wer successfully transplanted, of fering her brother a nev chance at life.

Understanding the family financial challenges, KIM Cuddles provided major treat ment support and discounts Thanks to their compassion

#### Heart Procedure Performed Through Leg Artery on 600-Gram Preterm Baby

prematurely at just seven months developed a serious heart condition shortly after birth. Doctors at KIMS Hospital, Gachibowli, used an advanced, non-surgical method to successfully treat the baby and save his life. Details were shared by Dr. Bhavani Deepti. Consultant Neonatologist. and Dr. Sudeep Varma. Consultant Pediatric The baby was born to a

couple from Tolichowki, Hyderabad, at just seven



vessel known as the ductus blood flow to the lungs, medication. If the condition complications, surgery was During this period, the blood away from the lungs. infants suffer from this condition called PDA within 7 to 10 days after to severe respiratory and

arteriosus connects the increasing pressure and doesn't improve, either considered risky. Therefore, changer in treating PDA Neonatal Intensive Care pulmonary artery and the affecting heart function. surgery or a device closure the team decided to use a without the need for Unit (NICU) for 97 days. aorta, helping circulate Around 80% of preterm is required. baby developed a Normally, this vessel closes condition, which can lead life-threatening. (Patent Ductus Arteriosus), birth. However, in cardiac issues, often the only option to close the procedure, the baby started feeding and which, combined with premature babies, this necessitating ventilator PDA by opening the chest. weighed just 600 grams.

However, in this case, due A highly advanced When he reached 2.45 kg,

the PDA through the leg Varma. "Once the condition Previously, surgery was artery. At the time of the was treated, the baby

through the leg artery to close the PDA. Following the procedure, the baby recovered successfully and now holds the distinction of being the lightest baby n the country to undergo this type of procedure. As a result, the PDA closed empletely, and the baby's verall health significantly

After the procedure NICU doctors Dr. Bhavani Deepti, Dr. Sindhu Maru onitor and care for the

#### **British Woman Travels to Hyderabad for Surgery**

working as a black taxi driver in London, travelled all the way to Hyderabad to undergo bariatric surgery by an Indian

She weighed 102 kg before surgery and would probably reduce her weight to 70 kg following the procedure. The detail were shared at a press conference held at KIMS Hospitals, Gachibowli by Dr. Kesava Reddy Mannur, Clinical Director Metabolic & Bariatric

Dr. Mannur explained: "In 2023, I performed Bypass in London on Jane Fox the )husband of

Alexandria Fox, a 59-yearold British national. Jane

lost 64 kg, experienced hip and knee joint pains, and complete resolution of diabetes and Blood pressure (hypertension). Seeing these results,

performed was a Sleeve. Alexandria who weighed Gastrectomy, in which 102 kg and suffered from hypertension, kidney is removed, reducing its failure and thyroid issues, size significantly; it will reduce insulin resistance Hyderabad along with and will improve her Jane and undergo surger Blood pressure and renal with me."

and was discharged the She is able to go

around the hotel within a couple of days. She is England in another three

Alexandria is extremely far and the speed of her recovery," Dr. Mannur

Alexandria works as a licensed London Black Taxi Driver London, a highly respected and difficult profession in the UK that requires three years of training and deep knowledge of all the city's

Given the physical

health did not hold her back, which motivated her to come to India for the

highlighted: "Sleeve Gastrectomy is a safe. minimally invasive procedure with long-term

It not only reduces weight but also helps control diabetes, hypertension, and sleep quality of life and increase the life span by at least a decade. Unlike medication-based ensures long-lasting results when done with the right approach."

#### in Andhra Pradesh

#### Advanced surgery performed at KIMS Hospital

By Skyline Staff Reporter

Visakhapatnam, July 25: Knee injuries are common among young people, especially during physical activities or due to accidental falls. One such injury often involves the tearing of the Anterior Cruciate Ligament (ACL). Traditionally, surgeons adopted.

Seethammadhara. \*Consultant Orthopaedician. Arthroscopic Surgeon, and Sports Medicine Specialist Dr. Srinivas G. shared the details of this groundbreak-

"We faced three major challenges in her case: she is a woman, she has a small physical have used autografts (tissues frame, and she is obese. These taken from the patient's own factors made her a less ideal canbody) to reconstruct the dam- didate for conventional arthroaged ligament. While effective in scopic surgery with autografts, Dr. Srinivas.

Visakhanatnam suffered a severe developed by the company xiros only we were able to provide

nificant weight. Over time, they integrate with the body's natural tissues, mimicking real ligaments. This made them an ideal choice for this patient.

"These grafts can be used standalone or in combination with autografts. A major benefit is that patients can start walking with full weight-bearing on the very next day after surgery. In contrast, traditional procedures require several weeks before the the long term, autografts also as they carry a higher risk of foot can even touch the ground. come with certain limitations. To recurrence in such scenarios. Moreover, these grafts blend address these, newer and more Therefore, we decided to use an with natural tissues within a few advanced methods are being artificial ligament," explained months, further strengthening the repair," he added.

A 28-year-old woman from They opted for Jewel Grafts "With this cutting-edge technol-

### Man with rare hernia saved by surgery in Anantapur

failure. "She had a very

DC CORRESPONDENT ANANTAPUR, JULY 2

In a rare and complex medical case, a young man from Anantapur district arrived at KIMS Saveera Hospital in Anantapur with diagnosis of congenital diaphragmatic hernia, a condition that affects only 5 in every 10,000 individuals.

The patient had complaints of severe abdominal pain, chest pain, difficulty in breathing and persistent vomiting over three days. nia on the left side, causing Upon thorough evaluation his stomach, spleen, left itored the patient in the ICU

 UNFORTUNATELY, THE spleen had twisted severely and had to be removed. We repaired the diaphragm in two layers, said Dr Shahid

Mahammad Shahid identified the rare condition and performed a life-saving sur-

"CT scan results revealed that the patient had a congenital diaphragmatic herexplained Dr. Shahid.

The team noted early signs of tissue gangrene in the abdominal region, prompting an emergency surgical intervention displaced organs back to their original location. "Unfortunately, the spleen had twisted severely and had to be removed. We repaired the diaphragm in two layers," Dr. Shahid obs-

and diagnostic tests, the medical team led by consultant surgical gastroenterologist Dr. N. kidney and parts of the intestine to migrate into the showed steady recovery, they discharged him on the fifth day in stable condition.



## Key Achievements in Q2 FY26

#### KIMS cuddles saves premature baby after 1,300 km road journey

breaking medical effort, Secunderabad saved a premature baby after a 1,300 km road transfer from Surat, Guiarat — the longest neonatal road transport recorded glo-

Born in the seventh month and weighing just 1.1 kg, the ing 1.9 kg, he breathes indebaby suffered from severe sepsis, respiratory distress, and multi-organ failure. With the condition worsening in Surat and air transport unaffordable, the family turned to KIMS Cuddles. Led by Dr. Babu S Madarkar, a 31-member expert team transported the ventilator-dependent newborn over 14-16 hours, using baby and another for oxygen

Hyderabad: In a ground- support. The route included supply stops in cities like Nas-KIMS Cuddles Hospital in hik Despite medical crises and staff exhaustion en route, the team stabilized the baby re-

> On arrival, he received intensive care for two months, ultimately gaining weight and recovering fully. Now weighpendently and feeds on mother's milk.

> This 1,300 km journey surpasses the previous global neonatal transport record of 723 km. The case may be submitted to the Guinness World Records.

The baby's father expressed heartfelt gratitude to the entire KIMS team, calling their two ambulances — one for the efforts 'life-saving and unfor-



#### **Rare Pancreatic Condition in a 10-Year-Old Boy**

Chronic Calcific Pancreatitis is a very rare condition in children, characterized by the formation of stones in the pancreas over a prolonged period. In South India, it is

seen in only about 126

children per 1 lakh

population just 0.126%.

A 10-year-old boy named Rithik, suffering from severe abdominal pain, fever, and other symptoms due to this rare condition, underwent a successful surgery at KIMS Hospital, Kumool. The surgical team, led by Consultant Surgical Gastroenterologist Dr. S. J. Janakiram and Pediatric Surgeon Dr. M. Sreekanth



time, leading to the portions. The pancreas episodes of severe also resected and then multi-specialty expertise Procedure to relieve his formation of numerous plays a vital role in abdominal pain. His surgically joined to the and advanced facilities condition."Rithik had been stones in the pancreas, producing insulin and parents had been taking pancreas. This surgery will available at KIMS Hospital, suffering from this problem especially in the head aiding digestion. In his him to local hospitals for completely relieve his Kurnool, people in the since the age of five. It is a region. Normally, the case, the stones had been treatment. Eventually, abdominal pain. However, Rayalaseema region can progressive disease that pancreatic head is larger present for nearly five doctors advised them to go because the pancreas will access this level of care locally.

swelling in the pancreatic size afterstoneremoval. A small major cities like Hyderabad section of the intestine was or Bengaluru. Now, with

at KIMS Hospital, Kurnool, the future. He may also they brought him here. experience oil droplets in We first conducted an the stool (oil stools) after MRI to thoroughly assess consuming fatty foods, for his condition and decided which we have prescribed hat Frey's Procedure was medication. This is a ne only effective surgical chronic condition and option. Since the patient cannot be fully cured, but vas only 10 years old, we removing the stones nvolved Pediatric Surgeon ensures that his pain will be Dr. M. Sreekanth Babu. completely eliminated. We ogether, we opened the have explained all these pancreas, removed all the aspects and the necessary stones, and also excised some precautions to his parents, affected tissue. The stones said Dr. Janakiram and Dr. had caused significant Sreekanth Babu. Such complex cases duct, which returned to normal usually require treatment in

are. However, upon before, there is a higher risk

earning about the facilities of developing diabetes in

#### Woman recovers from severe Stress Urinary **Incontinence at KIMS**

METRO INDIA NEWS | HYDERABAD

A woman suffering from severe Stress Urinary Incontinence (SUI) causing urine leakage during laughing or bending finally found relief at KIMS Cuddles Hospital, Secunderabad.

Her condition, worsened by chronic pelvic pain and a prior hysterectomy, ruled out the use of synthetic mesh, the standard treatment for SUI.

Under the care of Dr. N Bindu Priya, Consultant Uro-

surgery, using the patient's own tissue to create a supportive sling. Post-surgery, the patient experienced initial difficulty in urination, traced to pelvic muscle tension rather than surgical complications.

A tailored combination of medications and physiotherapy helped restore normal bladder function. The woman made a full recovery, with no recurrence of leakage - even during a later flu episode.

The patient and her family

#### A 5-Year-Old Boy Undergoes Successful Surgery

Normally, boys have one testis on each side of the scrotum. But in a highly unusual and rare case, a 5year-old boy from the undivided Kadapa district was found to have both testes on the same side. This condition is extremely rare, occurring in only one in a million cases. The child developed severe pain and swelling in the right testicle, which turned red and uncomfortable. Alarmed by this, his parents rushed him to KIMS Cuddles Hospital

in Kurnool, where Kadapa, brought his 5- pressure and inflammation testis." \*Paediatric and neonatal year-old son to our of intestines. However, "As we prepared for hemiscrotum and the right Often, it presents as an surgeon and Paediatric emergency ward as the boy during clinical examination, hernia surgery to avoid one to the right obstructed hernia and can t Dr. V. Sai had intense pain and we couldn't feel the left comp Prasuna\* successfully swelling in his right testicle. testis. When we asked the intestines, we were in their correct ultrasound scans." Dr. Sai diagnosed and treated the Anultrasound scan initially parents, they said both surprised to find both anatomical positions." Prasuna emphasised the condition with surgery. suggested obstructed testes were noticed in the testes had descended "Currently, the child is importance of expert Dr. Sai Prasuna inguinal hernia, where part scrotum earlier. We through the hernia sac on doing well and has been evaluation and early Explained.\* "The boy's of the intestine slips into assumed the left one might the same (right) side. On discharged. In the future, intervention in such rare

cord with the vas deferens the relocated left testis fails for both testes were fused to function due to the strain together. To make the of repositioning, the right situation more complex, testis will be sufficient to there were also produce sperm and support underdeveloped female fertility. reproductive structures like underdeveloped female rudimentary uterus and structures will not result in allopian tubes present any female characteristics. etween them. "Despite the complexity.

father, an auto driver from the scrotum, causing have been a retractile further examination, we both testes are expected to congenital anomalies.

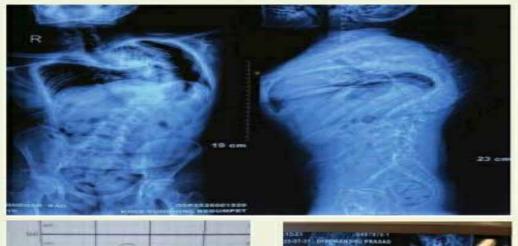
as they are non-functional. This condition, called e carefully separated the Transverse Testicular testicles while preserving Ectopia with Persistent their blood vessels and vas Mullerian Duct Syndrome deferens. We relocated the (PMDS), is seen in one out left testis to the left side of of 4 million male births, with the scrotum transseptally only about 300 cases through the right reported worldwide to date.

#### Cutting-Edge Care: KIMS Sunshine Hospital Successfully Performs Complex Scoliosis Surgery

DECCAN NEWS SERVICE HYDERABAD

In a remarkable demonstration of medical expertise, the Spine Surgery Team at KIMS Sunshine Hospital, Begumpet, successfully performed a complex corrective procedure on a young boy suffering from congenital scoliosis. The patient had developed a severe Omega deformity due to delays in treatment, making the case highly challenging.

The surgery was led by eminent spine surgeons Dr. Himanshu Prasad and Dr. Anjaneyulu Reddy, who utilized state-of-the-art technologies such as spine navigation, ultrasonic bone scalpel, and intraoperative neuromonitoring to ensure a safe and precise correction. The procedure was com-









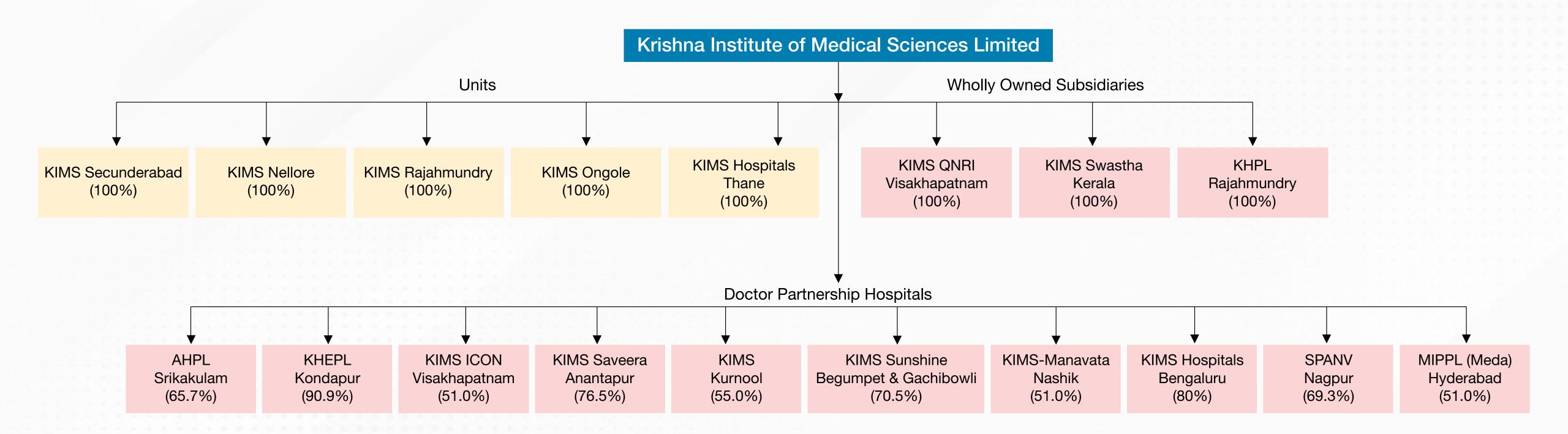
Units	Current Beds	Incremental Beds	New Departments	Approx. Capex	Revised Expected Year of Operation
Bangalore (Project-2)	-	361	All Specialities	180-200 Cr	Q3 FY26
Ongole	350	50	Cancer Centre	40-50 Cr	Q3 FY26
Anantapur	250	250	Cancer Centre / Mother & Child	90-110 Cr	Q4 FY26
Kondapur	220	550	All Specialities	300-350 Cr	Q1 FY27
Rajahmundry (New)	_	350	All Specialities	300-350 Cr	Q4 FY27



Doublessian				Consol	idated				
Particulars	Q2 FY26	Q1 FY26	Q2 FY25	QoQ(%)	YoY(%)	H1 FY25	H1 FY26	YoY(%)	
Operating Revenue	9,607	8,716	7,773	10.2%	23.6%	14,657	18,323	25.0%	
Other Income	42	71	50	-40.8%	-16.0%	96	113	17.7%	
Total Revenue	9,649	8,787	7,823	9.8%	23.3%	14,753	18,436	25.0%	
EBITDA	2,082	1,997	2,231	4.3%	-6.7%	4,071	4,079	0.2%	
EBITDA (%) on Total Revenue	21.6%	22.7%	28.5%			27.6%	22.1%		
PBT*	968	1,137	1,622	-14.9%	-40.3%	2,893	2,105	-27.2%	
PBT (%) on Total Revenue	10.0%	12.9%	20.7%			19.6%	11.4%		
PAT*	720	850	1,207	-15.3%	-40.3%	2,159	1,570	-27.3%	
PAT (%) on Total Revenue	7.5%	9.7%	15.4%			14.6%	8.5%		
Basic EPS(Rs.)	1.7	2.0	2.7	-14.7%	-37.7%	4.8	3.6	-25.0%	
Diluted EPS (Rs.)	1.7	2.0	2.7	-14.7%	-37.7%	4.8	3.6	-25.0%	
IND AS 116	75	59	34			109	134		
EBITDA Pre IND AS	2,007	1,938	2,197	3.6%	-8.6%	3,962	3,945	-0.4%	



# Corporate Structure (As on 30th September'25)





Thank You